

## David S. Robinson

### SHAREHOLDER

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### Practices

Doing Business With China  
International Business Transactions  
Commercial Law  
International Law & Services  
Corporate & Business Transactions  
Cross Borders Practice at Maynard  
Nexsen: Doing Business With  
Japan  
Government Contracts  
Mergers & Acquisitions

### Education

George Washington University  
National Law Center  
(J.D.)

Georgetown University  
(BSFS, Foreign Service)

### Admissions

United States Supreme Court  
U.S. Court of International Trade  
North Carolina Supreme Court

The global commercial marketplace is rapidly becoming both more complex and interwoven. Few attorneys understand the opportunities and dynamics of global trade better than David Robinson. He has assisted clients in cross-border transactions around the world. He has been to over 50 countries. He has run two US subsidiaries of foreign companies. David knows when “yes” means yes and when it means no, and he knows the importance of cultural understanding in international commerce. He helps global businesses integrate corporate compliance and operational programs into subsidiary operations, facilitate the transfer of personnel among operations, comply with export control and boycott regulations, and negotiate commercial and joint venture relationships. Whether your business is a seasoned competitor on the global stage or just ‘testing the waters’ of foreign opportunities, David can help level your ‘playing field.’

### Experience

The International Team at the firm has just about seen it all: from structuring complex foreign investments in the Carolinas to airlifting cattle to Turkey, from exporting just the right kind of wood to Japan for temple construction to distribution sales of hot tubs in the Middle East, from facilitating the transfer of US workers abroad to importing the best talent from overseas into the US, and from the sale of sophisticated export-controlled technologies to chicken legs, the firm's lawyers have

been involved. When you start selling to overseas markets, David will let you know which US laws will follow you around the globe, and which new laws you'll likely encounter. With law firm relationships in 75 of the major commercial centers of the world, we can also help clients obtain precise and timely answers to their foreign law questions.

### **Recognition**

- Julian Nexsen Pro Bono Award, 2021
- Recognized in Business North Carolina's Legal Elite of 2021
- Dortch Award, the highest award given to an international attorney in North Carolina.

### **Community & Professional**

- Honorary Consul for Japan in North Carolina
- Member, U.S. Global Leadership Coalition NC Advisory Committee
- Chairman, NC Consular Corps
- Member, District Export Council
- Chancellor, Consular Corps College
- NC Bar Association, Former Board of Governors Member
- NC Bar Foundation, Former Director
- Former Law Faculty, Campbell University School of Law
- Former Campbell University Innovation Institute, Board of Advisors
- Past Chair of the International Law and Practice Section of the NC Bar Association (David served two terms in this position)
- Chair, NC Bar Association Future of Law Committee
- Board of Advisors of the NC Japan Center
- United States Member Representative, World Federation of Consuls
- Chairman, American Rural Health Institute
- Former Deputy Director of the NC Japan Center
- Former Director of the NC China Center steering committee
- Former Member, Wake Tech Business and Industry Services Advisory Committee
- Wake Tech Community College, Former Trustee
- North Carolina Export Outreach Program: Lecturer and Program Planner
- Former President/Director of the Nippon Club

- Fellow of the Institute of Political Leadership
- Fellow of the BCBSNC Healthy Community Institute
- Former American Red Cross "Outstanding Volunteer" and Disaster Team Member
- Rotary International - Paul Harris Fellow
- Past Chair, Wake County Board of Elections
- Past Director, Charlotte International Arbitration Society
- Chairman, Educational Growth Across Oceans/Animazement
- Director, Investor Services Company of America
- Founding Member and Director, Japan-America Society of North Carolina
- Chairman, Conservatives for Criminal Justice Reform
- Former Member, Coalition for Global Competitiveness
- Member, Wake County Economic Development Foreign Direct Investment Committee
- Counsel, One World Health
- Counsel, Veterans Life Center

David regularly presents on cross-border legal issues. He has written and taught an MBA-level International Business Ethics course. He has lectured on a variety of cross-cultural topics to first graders through seasoned lawyers. David has taught "Business Organizations" and "Global Corporate Compliance" at Campbell University Law School. He was the international CLE planner for the NC Bar Association's Annual Meetings of the Business and International Law Sections of the Bar in 2014, and he has chaired the International Law Section twice. He is also a recipient of the highest award accorded to an international lawyer by the NC Bar Association. As Chairman of the Wake County Board of Elections he was frequently interviewed on elections law issues.

## News

11.11.2022 | News from Maynard Nexsen

Nexsen Pruet Launches Website for Japanese Businesses

03.30.2022 | News from Maynard Nexsen

David Robinson Awarded 2021 Julian Nexsen Pro Bono Lawyer of the Year

03.05.2020 | Media Mention

David Robinson Discusses the Effects of COVID 19 on Global Trade

01.07.2019 | News from Maynard Nexsen

Nexsen Pruet announces 2018 Julian Nexsen Pro Bono Lawyer of the Year Award recipient

## Speaking Engagements

Webinar | Virtual via WebEx

Maynard Nexsen's Employment Law Certificate Series: Bringing Clarity to Workplace Complexity

## Insights

01.24.2022 | Article

Continuing and Updated Guidance Regarding Forced Labor in Xinjiang, China and The Uyghur Forced Labor Prevention Act of 2021

09.09.2021 | Article

**Client Alert:** Proposed Buy American Act Amendments – Public Comment Period Ends September 28, 2021

08.30.2021 | Article

Chinese Companies Should be Aware of Federal Trade Commission (FTC) Final Rule Regarding “Made in USA” Claims

07.30.2021 | Article

Xinjiang, China Supply Chain Business Advisory Update

01.26.2021 | Article

Biden Administration to Maintain Tough Line on China

12.01.2020

USCIS Proposes Changes to the H-1B Lottery

09.16.2020

Xinjiang Supply Chain Business Advisory

07.09.2020

WEBINAR: Japan and the US: Beyond the Crisis

07.01.2020

United States – Mexico – Canada Agreement (USMCA)

06.10.2020

Paycheck Protection Program Flexibility Act of 2020

05.26.2020

PPP Loan Forgiveness

05.18.2020

SBA Interim Final Rule on PPP Participants with Foreign Affiliates Creates a Safe Harbor for Borrowers

05.01.2020

The CARES Act's Paycheck Protection Program Expands the SBA 7(a) Loan Program

04.08.2020

VIDEO- The Paycheck Protection Program

04.02.2020

VIDEO- Should My Business Claim "Critical Industry" Status?

04.01.2020

The CARES Act's Paycheck Protection Program Expands the SBA 7(a) Loan Program- Updated April 3, 2020

03.30.2020

Registration of a North Carolina Business as Essential

03.25.2020

Think Twice About Claiming Essential Critical Industry Status

03.20.2020

Client Alert: COVID-19 Critical Infrastructure Services

03.19.2020

SBA Disaster Assistance in Response to the Coronavirus

03.19.2020

SBA Disaster Loan Program Eligibility

03.12.2020

Coronavirus Outbreak: Employment and Contract Law Issues

03.10.2020

Phase One Progress - A Partial Thaw In Trade Relations Between the US and China

03.03.2020

Force Majeure: Is COVID 19 an Act of God?

10.25.2019

Impact: U.S. Trade Agreement with Japan

01.25.2019

Enough Progress? Taking a closer look as the U.S. - China trade truce nears the halfway point.

09.27.2018

U.S. Trade Dispute with China - September 2018 Update



08.20.2018

U.S. Trade Dispute with China - August 2018 Update

07.27.2018

U.S. Trade Dispute with China - July 2018 Update